

## Operational Excellence Symposium 2010

**XONITEK Consulting Group International LLC** and **XONITEK UK** recently held a symposium entitled “Operational Excellence in the EU – A Frictionless World. The venue was the Steigenberger Frankfurter Hof and the event attracted senior managers and consultants from numerous industry sectors.

**Martin Haack** (Partner at **Varicon Management Consultants** – Munich) was one of a number of Operational Excellence/Business Improvement specialists who addressed the delegates.

Martin’s presentation “The Common Myth about Six Sigma and OpEx” demonstrated the benefit of putting methodology in the right context and how to avoid beginning a project based on wrong expectations. He also exposed a number of Six Sigma myths and interpreted their true meaning in the context of a project lifecycle.

Martin added that the success of Six Sigma and Operational Excellence is not wholly driven by methodology and statistics. The real driving forces are Managerial Leadership and the desire for change.

Critical success factors include:

- the alignment of project objectives with the objectives of the organisation
- the willingness and understanding of the organisation to implementing change
- the alignment of in-house expertise with the needs of the organisation
- the allocation of key individuals to critical issues

Martin concluded by saying that “Change is a threat, across all levels of an organisation, but it might seem an opportunity as well.....but you won’t get there without leadership.”

**XONITEK** ([www.xonitek.com](http://www.xonitek.com)) is an international organisation specialising in Operational Excellence and Business Process Improvement. Utilising both Lean and Six Sigma methodology to maximise business performance in any organisation.

**Varicon Consulting Group** ([www.varicon.de](http://www.varicon.de)) is a nationwide, dynamic team of specialised consultants focused on management & organisational development, marketing, sales and training.

Please find the full event details under:

<http://www.xonitek.com/docs/XSCMain.asp?ID=%7BC9BC6D38-8C68-4EF3-8220-044F055B71B6%7D>